

# World-class insurer. Complete expertise.

Since 1989, Virginia Surety Company has insured protection plans covering a wide array of consumer products and financial programs across North America. As a wholly-owned subsidiary of The Warranty Group, Virginia Surety Company is an A.M. Best A- (Excellent) rated property & casualty insurer. Our clientele includes leading manufacturers, administrators, aggregators and retailers.

Maximize the opportunity every transaction offers. Acquire new customers, improve customer loyalty, and drive revenue—goals for every product you sell in every market. We can help you achieve them.

Our underwriting expertise and customer focus lay the foundation for your success. We are your collaborative resource—providing real-time solutions and insight for the competitive financial modeling, compliance and program management necessary to grow your business.



## Underwriting and Actuarial

- Maintain and utilize one of the world's largest proprietary contract and claims databases
- In-house accredited actuarial staff
- Tested and proven pricing models
- Earnings development related to specific distribution and loss experience

## Financial Modeling

- Reinsurance: controlled and non-controlled foreign corporations, domestic captives
- Various risk sharing models and insurance coverages
- Established relationships with financial institutions

## Compliance

- Provider and administrator registration and licensing support
- Lender relations
- Founding and active member of the Service Contract Industry Council and Motor Vehicle Ancillary Products Association
- Active members of Guaranteed Asset Protection Alliance, Florida Service Agreement Association and the Consumer Credit Industry Association

## Innovative products and programs.

- Automotive
- Powersport
- Marine
- RV
- Consumer Electronics
- Fitness Equipment
- Medical Devices
- Home Warranty
- Credit Card Enhancements
- And more!

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